

All Unify Channel Partner, Alliances and Service Partner

Unify Sales Circular No. 26/2019

Product PhaseOut OpenScape Desk Phone IP 35G HFA, IP55G HFA/SIP

The phase out of the following products has been started for the direct and indirect channels in all countries.

Product	PST-NR:	L-No:	S-No:
Desk Phone IP 55G, SIP text-bl	PN-CUC281	L30250-F600-C281	S30817-S7702-A107
Desk Phone IP 55G, SIP icon-bl	PN-CUC290	L30250-F600-C290	S30817-S7702-A307
Desk Phone IP 55G, HFA text-bl	PN-CUC296	L30250-F600-C296	S30817-S7702-D107
Desk Phone IP 55G, HFA icon-bl	PN-CUC298	L30250-F600-C298	S30817-S7702-D307
Desk Phone IP 35G, HFA text-bl	PN-CUC293	L30250-F600-C293	S30817-S7701-D107
Desk Phone IP 35G, HFA icon-bl	PN-CUC295	L30250-F600-C295	S30817-S7701-D307
OpenScape Key Module 55	PN-CUC282	L30250-F600-C282	S30817-S7705-A107
OpenStage Manager	---	---	---

Remark: The product 'Desk Phone IP 35G Eco is still available.

All sales activities relating to new sales for the products listed above are to be ended according to the milestone dates published below. New service contracts should no longer be entered into, and existing rental agreements and service contracts should not be prolonged after expiration.

Successor Product/Solution

OpenScope Desk Phone CP 100/200/205/400/600E/600

The following timeline and procedure have been agreed:

M43 Order Stop

The order stop for the products mentioned above takes effect on 29th of June 2020. Please note that all orders are required to have a requested delivery date in 2020. Please consider any additional demand beyond this date and place the order early enough.

M44 Sustaining Stop

The end of hardware and software support by development occurs on 26th of June 2023. From this point on no more error correction will take place. Instead, the customer must migrate to the successor products.

M5 End of product activities

All product activities under responsibility of headquarter will be terminated on 30th of June 2025. Any other regional product activities and their associated liabilities are the responsibility of the respective sales region.

Requirement to Sales

- Please sell the successor products, OpenScope Desk Phone CP 100, 200, CP205, CP400, CP600, CP600E
- All outstanding offers are to be modified to reflect this or be issued with a statement indicating the successor products.

Overview of Phase-Out Dates

milestone	description	date
M43	Order Stop for the Phase-Out Product, End of Central Training	29th of June 2020
M44	End of Hardware and Software Support	26th of June 2023
M5	End of Product Activities	30th of June 2025

Additional information can be found in the Unify Partner Portal:

<http://www.unify.com/us/partners/partner-portal.aspx>

For further information please contact your person in charge, too.

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Annex: none